

Glen Ellyn Sales Associate

DeSitter Flooring is an award winning, 3rd generation family owned business founded in 1920. It's our company vision to build relationships for generations by enhancing people's lives where they live, work and play. We are looking for a Tile & Flooring Sales Associate candidate to join our growing team. The individual should demonstrate strong leadership skills and the ability to be forward thinking, a great team player and the willingness to pursue excellence.

The goal of the Sales Associate is to suggest design ideas that incorporate functionality and aesthetics inside our beautiful Glen Ellyn showroom. He/she will assist customers in selecting carpet, hardwood, rugs, tile and stone products of various colors, textures, patterns and designs.

ESSENTIAL FUNCTIONS

- Meet with clients to determine preferences, purpose, function, types of materials and budget when planning their interior space.
- Integrate findings and knowledge of interior design to formulate a plan and sell the appropriate products to complete client's project.
- Meet sales goals that are established by the Sales Manager.

MINIMUM ELIGIBILITY REQUIREMENTS

- 1-2 years of tile or flooring sales and /or interior design experience, or an equivalent combination of education and experience sufficient to perform the essential functions of the job, as determined by the company.
- Excellent customer service skills.
- Strong analytical and communication skills (oral and written).
- Proficient in basic mathematical skills.
- Ability to relate to all types of clients including homeowners, interior designers and builder /contractors.
- Must be a team player willing to help others for the good of the team and company.
- Must be self-motivated and able to multi-task in a fast paced environment.
- Ability to identify and resolve problems in a timely manner.
- Strong computer skills w/ability to navigate easily in a Windows environment.
- Ability to follow company's core values and procedures.
- Driven by goal setting and performance monitoring.

We provide an aggressive performance comp + bonus package with full benefits to include health insurance, paid vacation and 401K (w/company match).

We are searching for someone who wants to have a long and successful career with us as we continue to grow our business.

DeSitter Flooring takes great pride in providing a "five star" experience to our customers from start to finish. Our success comes from the help of our talented people and the core values we instill throughout our organization.